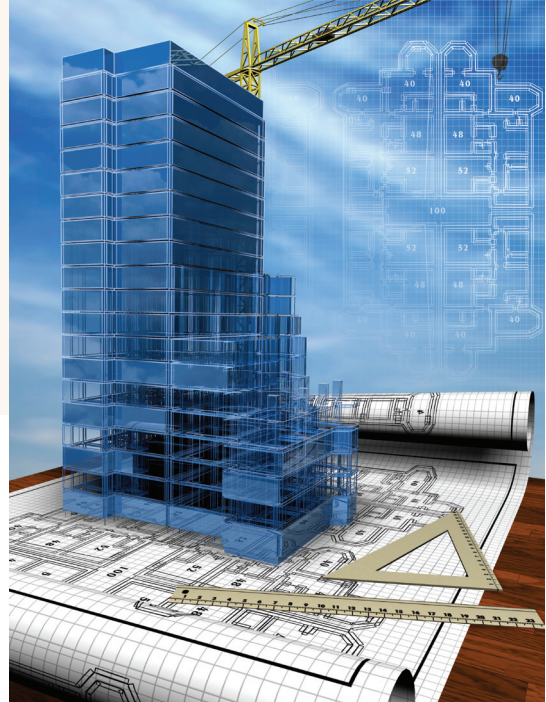


Curtis Associates

CAPABILITY STATEMENT



Full legal name	Cogent Advice Pty Ltd
Trading name	Curtis Associates
	Property Advisors and Buyers' Agents
Entity status	Company
ABN	41 122 304 625
Incorporation date	20 October 2006
Membership	Real Estate Institute of New South Wales
Insurance	Professional Indemnity Insurance up to \$5m
Address	Suite 808, Level 8, St. James Trust Building, 185 Elizabeth Street, Sydney NSW 2000
Postal address	GPO Box 1906, Sydney NSW 2001
Web site	www.curtisassociates.com.au
Contact details	Telephone: +61 2 9267 7373 Facsimile: +61 2 9267 7383 Email: info@curtisassociates.com.au

INTRODUCTION

Curtis Associates is a specialist, independent property advisor and buyers' agent acting exclusively for buyers of residential and commercial properties to occupy, develop or as an investment

AREAS OF OPERATION

- Sydney metropolitan area
- Illawarra region

CORE COMPETENCIES

- Expert knowledge of Sydney property market
- Access to off market opportunities via extensive and diverse contacts network
- Thorough due diligence and analytical abilities
- Professional negotiating and purchasing strategies
- Auction bidding

SPECIALITIES

- Prestige residential real estate
- Commercial and residential re-developments
- Site consolidations



CURTIS ASSOCIATES
Property Advisors & Buyers' Agents

KEY PERSONNEL



Managing Director and Licensee

Chris Curtis BA LLB

- Former senior Sydney barrister (16 years) in high level property, commercial, finance and building law acting for a range of institutional, corporate and private clients
- Thereafter, senior executive of Macquarie Bank leading team responsible for conceiving and developing Australian real estate based projects ranging from car washes to retirement villages as well as private residence clubs underpinned by prestige residential real estate around Australia
- Buyer, seller and developer of Sydney residential, commercial, investment and hospitality properties since 1987
- Past President of the Redfern Waterloo Chamber of Commerce
- Author of CurtiseCall article blog
- Expert commentary on Sydney property market sought by ABC, The Australian Financial Review, The Australian, Sydney Morning Herald and Moody's Economy.com
- Full time buyers' agent since 2007



*Senior Researcher
Reg Val 024498*

Cecilia Tolomeo Adv. Dip. Val., M.Com (Invest & Dev).

- Registered valuer with a Masters degree in property investment and development
- Over six years valuation and property research experience in Sydney residential, commercial and industrial property markets during employment by major property houses including HillPDA, Estate Master, Herron Todd White and Savills



Researcher

Robert Stevenson MA, BSc

- Background in research and analysis of UK mortgage and property markets on behalf of several leading British banks including Abbey National, Halifax-Bank of Scotland and the National Australia Bank

changing the way
you
buy property™

Why Retain Us?

- Professionalism, commercial acumen and trustworthy reputation
- Prudential investment approach with risk mitigation focus
- High level communication skills
- Tenacious
- Fiduciary emphasis
- “The Hindsight Test”™ used as performance benchmark under which purchasing track record is tested against subsequent sales of closely comparable properties



CURTIS ASSOCIATES
Property Advisors & Buyers' Agents